

## Interim Partnership Development Manager

Full-time, Fixed-term contract

London

Closing Date: EOD Friday 2 September 2022

### About us?

SEGRO is a UK Real Estate Investment Trust (REIT) and listed on the London Stock Exchange in the FTSE 100 index. For over 100 years SEGRO has been creating the space that enables extraordinary things to happen.

We invest in high-quality real estate, actively manage our portfolio and sell assets to crystallise attractive returns. We own, manage, and develop light industrial property and modern warehouses with a portfolio comprising 8 million square metres of space (86 million square feet), valued at £18 billion. We are spread strategically across locations in the UK and in Continental Europe.

Our goal is to be the leading owner, manager and developer of industrial properties in Europe and the partner of choice for our customers.

### Why work for us?

94% - employees feel engaged (2020 employee survey)

SEGRO is a friendly, vibrant community. We believe SEGRO people are amongst the best in our industry. We have a talented and committed team of employees in the UK and across Continental Europe. Our aim is to continue to attract, develop and retain the best and brightest employees in the industry.

We are proud of our track record in spotting and nurturing talent. Our ambition is to make sure every individual has the opportunity to maximize their potential and their careers with SEGRO.

### What are we looking for?

We are currently looking to appoint an **Interim Partnership Development Manager** to develop schemes across the Greater London (GL) portfolio, overseeing and support the development, implementation and outcome of SEGRO's Community Investment Plans (CIPs). The role will delivery site-specific support with community engagement and communications throughout the planning and construction phases of developments within Greater London, along with negotiating and delivering SEGRO's obligations on skills and employment in line with S106 planning requirements for schemes.

The role's principal accountabilities will be:

- In collaboration with Community Champions, supporting the successful delivery of Greater London's Community Investment Plans to ensure positive outcomes which contribute to the Responsible SEGRO priorities.
- Liaising closely with colleagues from the GL business unit and wider Group Operations team to create and maintain internal and external communications strategies to 'bring to life' the impact of GL's CIP programme.
- Working closely with the Technical Development team, providing community engagement and communications support for development projects to maintain positive support throughout the planning and construction phases.
- Negotiating, delivering and discharging skills and training according to S106 obligations for planning applications, and ensure outcomes contribute to the relevant Community Investment Plan.

- Supporting the delivery of GL's stakeholder programme by building and maintaining positive relations with local authority teams responsible for economic growth and job creation.
- Providing "case-making" support for policy campaigns including political, economic and social research, stakeholder profiling and data gathering.
- Carrying out any duties and projects appropriate to the post as required by the Partnerships Development Director.

### You will have

- Knowledge of working with charity partners to deliver highly impactful community programmes.
- Experience of writing clear, concise and persuasive copy for a range of audiences and in a variety of formats.
- Understanding of opportunities and risks of working collaboratively with stakeholders.
- Confident and diplomatic manner with the ability to deal with a wide variety of internal and external stakeholder groups.
- Understanding of the external political environment and its effect on planning applications.
- Ability to communicate effectively with senior management.
- Strong organisational and project management skills.
- Work under pressure, with the ability to prioritise workload and meet tight deadlines.
- Collaborative working style.

### It would also be nice for you to have

- Knowledge of the workings of local authorities in London and government, with an economic or skills background an advantage.
- A good understanding of IT applications. (Word, Excel, PowerPoint)
- Good analytical, research, presentational and interpersonal skills.
- Proactive, self-motivated and flexible.
- Passionate about physical and social regeneration.

### Special job requirements:

- Flexibility to attend evening morning (breakfast) and evening events.

### What we offer

Competitive package includes 25 days of annual leave, private health care, pension, and life assurance. As well as an annual medical check-up, a wellbeing programme and an annual charity day of giving.

We provide excellent opportunities for training and development, supporting employees with their career ambitions. We have a range of high-quality education and training on personal and professional skills that enable our people to fulfil their potential.

### How to apply:

If you would like to be considered for this role, please send your CV with a covering letter detailing your suitability for the role to [HR.Recruitment@SEGRO.com](mailto:HR.Recruitment@SEGRO.com) by EOD Friday 2 September 2022.

**SEGRO is an equal opportunities employer.  
No Agencies, please.**

**At SEGRO we want all of our people to be able to reach their full potential and thrive and we are committed to creating an inclusive environment for all employees, where everyone can be themselves, have access to fulfilling careers and opportunities, and feel supported.**