

**Director, Investment, France**

**Full-time, permanent**

**Paris**

**Closing Date: EOD Friday 3 June 2022**

#### **About us?**

SEGRO is a UK Real Estate Investment Trust (REIT) and listed on the London Stock Exchange in the FTSE 100 index.

For over 100 years SEGRO has been creating the space that enables extraordinary things to happen.

We invest in high-quality real estate, actively manage our portfolio and sell assets to crystallise attractive returns. We own, manage, and develop light industrial property and modern warehouses with a portfolio comprising 8 million square metres of space (86 million square feet), valued at £18 billion. We are spread strategically across locations in the UK and in Continental Europe.

Our goal is to be the leading owner, manager and developer of industrial properties in Europe and the partner of choice for our customers.

#### **Why work for us?**

94% - employees feel engaged (2020 employee survey)

SEGRO is a friendly, vibrant community. We believe SEGRO people are amongst the best in our industry. We have a talented and committed team of employees in the UK and across Continental Europe. Our aim is to continue to attract, develop and retain the best and brightest employees in the industry.

We are proud of our track record in spotting and nurturing talent. Our ambition is to make sure every individual has the opportunity to maximize their potential and their careers with SEGRO.

#### **What are we looking for?**

We are currently looking to appoint a Director, Investment, France Manager, to lead investment activities with regard to strategy, acquisitions, disposals, valuation and asset planning processes.

The role's principle accountabilities will be in;

#### **Strategy:**

- As required contribute to group wide strategy projects

#### **Asset Planning:**

- Provide support in preparing the asset plans, and setting strategy for the capital recycling programme
- Provide information and analysis on current and likely trends in the occupational and investment markets

#### **Valuation:**

- Lead in the group portfolio biannual valuation and analysis

#### **Acquisitions:**

- Carry out qualitative and quantitative analysis of opportunities
- Establish and research leads for opportunities including individual properties and portfolios within region, property swaps, corporate purchases, joint ventures, occupier sale and lease backs

- Prepare board papers, capital approval committee papers and briefings for the Executive Committee
- Lead on the execution of acquisition due diligence and transactions

#### Disposals:

- Instigate the sales programme most appropriate to the asset being sold, working with appointed agents, advisors and management team to prepare due diligence packs and sales particulars
- Conclude sales in a timely manner and at the highest value possible through the negotiation of appropriate terms
- Overseeing any post sale action by advisors and others

#### You will have...

- Investment brokerage/ agency / property company experience
- Degree in Property or Finance
- Strong negotiation skills
- Good English Skills
- Experience of managing an external team of professionals
- Strong Excel skills
- A deep understanding of the investment property acquisition and disposals process
- Financial rigor (including modelling) and a track record of delivery
- Strong AE skills / equivalent property management systems

#### It would also be nice for you to have...

- Member of RICS / equivalent
- Knowledge of the industrial property sector and national markets

#### Special job requirements:

- Ability to attend networking events outside of core hours when required
- To work outside normal hours of operation periodically to drive sales or acquisitions to conclusion
- Must be prepared to travel across Europe on a fairly regular basis

#### What we offer...

Competitive package including; 25 days annual leave, luncheon vouchers, Carte Navigo and complimentary healthcare. As well as wellbeing programme and annual charity day of giving.

We provide excellent opportunities for training and development, supporting employees with their career ambitions. We have a range of high-quality education and training on personal and professional skills that enable our people to fulfil their potential.

All employees participate in our annual bonus scheme and have the opportunity to own a stake in the company through share schemes open to everyone.

#### How to Apply:

If you would like to be considered for this role, please send your CV with covering letter detailing your suitability for the role to [HR.Recruitment@SEGRO.com](mailto:HR.Recruitment@SEGRO.com) by EOD Friday 3 June 2022.

**SEGRO is an equal opportunities employer.  
No Agencies please.**

**At SEGRO we want all of our people to be able to reach their full potential and thrive and we are committed to creating an inclusive environment for all employees, where everyone can be themselves, have access to fulfilling careers and opportunities, and feel supported.**